

For Immediate Release – 7th February 2014

UTL LAUNCHES STRATEGIC PARTNERSHIP WITH SOFTWARE SOLUTIONS BUSINESS PERVACIO

UTL has entered into a strategic partnership with software solutions business Pervacio, branded as Unipart Software Solutions (USS). USS will implement the Pervacio software suite in the UK & ROI, solutions include; **forensic level data wipe solutions**, repair and returns avoidance, software flashing, and network software provisioning.

UTL has been working closely with Pervacio to implement Data Wipe solutions for its existing portfolio of mobile customers and, as a result of synergies between the two organisations UTL was first to market with forensic data wipe solutions across mobile and tablet devices in the UK, bringing UTL to the forefront of the data security and device provisioning market.

Through this partnership UTL have implemented market leading solutions for Manufacturers and Networks, as well as new customers in the recycling and end-of-life market places, where data security is critical. UTL identified the threat highlighted in last night's Channel 4 "Data Baby" exposé many months ago and has worked with UK forensic companies to test many "solutions" – finding only one that truly wipes all data from the device and therefore creating the USS offering with Pervacio US.

UTL's Managing Director Claire Walters said; "An increasing issue across the mobile industry is keeping data safe and enabling businesses to have device ready handsets for their employees. More and more of our daily activities are carried on our mobile devices, storing, sending and receiving huge amounts of personal and corporate data, along with the shift in the use of devices as payment methods. We engaged the market and decided to partner with a software company that was developing a number of solutions to tackle this."

Pervacio's Chairman, Founder and CEO Sanjay Kanodia said "In order to grow the Pervacio business in the UK and Ireland we needed a strategic partner, UTL were an obvious choice. Their knowledge and experience of market, aided by their ability to learn and implement our solutions quickly were a real fit with our business. Together we have already delivered a number of successful solutions to UTL's customers, providing real tangible benefits for all. Consumers need to be assured that all personal data on their mobile phones is destroyed and we have the full solution."

Free DataWipe Trial

The USS team invite interested parties to try the DataWipe solution for themselves, visit; www.unipartsoftwaresolutions.com to arrange a free two week trial.

Ends.

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For information about UTL's services, visit www.utl.co.uk or email michelle.newton@unipart.com

Editors' Notes:

About UTL

The quality and service delivery standards expected of outsourced solution providers are exceptionally high in the technology and consumer sectors, driving innovation, service excellence and cost efficiency at every step of the customer journey. UTL is a leading provider of end to end supply chain, repair and returns solutions to the telecoms, media and consumer sectors, providing solutions for global brands such as Vodafone, Sainsbury's BSKyB, Samsung, Homebase, H3G, Kimberley Clark and Virgin Mobile.

www.utl.co.uk

About Pervacio Inc

Pervacio are a successful US based organisation with operations globally. Pervacio was founded in 2004 and is headed by Sanjay Kanodia. Pervacio's customers in North America include Samsung, T-Mobile, Ingram Micro, Brightpoint and Assurant. Pervacio's range of products includes repair and returns avoidance, software flashing, provisioning and forensic data wipe solutions. The platform processes over 25 million devices per year.

www.pervacio.com

For further information, please contact:

Michelle Newton
Marketing Manager
Tel: 07768 552070
E-mail: michelle.newton@unipart.com