



Press Release:

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UNIPART WINS ADDITIONAL CONTRACT WITH TOYOTA IN INDIA

Unipart has won an additional contract with Toyota in India. Unipart will be responsible for distribution operations in Kolkata (Calcutta).

This is Unipart's second logistics contract with Toyota in India. The first contract started at the Bangalore site in March 2012.

According to Mike Varnom, Managing Director of Unipart Aftermarket Logistics, Toyota's operations were already at a very high standard before Unipart began working with them.

"Toyota was looking for a step change improvement in their key performance indicators and a reduction in cost for their distribution operations," said Varnom. "They also wanted a partner who would share their philosophy.

"The Toyota distribution centre was already at a very high standard, but Toyota wanted to take the next step and improve performance even further. So when we started, we had the daunting task of improving a distribution operation that was already very strong.

"The Unipart team has taken that challenge on board and has been able to deliver zero errors in shipments to dealers over a sustained period. We're obviously now working very hard to keep that track record in tact."

According to Varnom, Unipart now has an established set of distribution facilities in India, which is considered to be one of the hardest places in the world to operate.

“We’ve taken the time and made the investment in learning how to operate successfully in India,” he said. “We now have a great base from which to help other parts of Unipart Group, as well as our many clients and customers, who want to establish or expand operations there.”

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Editors’ Notes:

About The Unipart Group

The Unipart Group employs more than 10,000 personnel worldwide and has an annual turnover of more than £1 billion. It is a leading UK manufacturer, full service logistics provider and consultant in operational excellence.

Operating across a range of market sectors, including automotive, leisure, manufacturing, mobile telecoms, rail, retail and technology, Unipart offers a breadth of services from third party logistics to expert consultancy.

All Unipart sites operate according to the Group’s proprietary version of Lean known as The Unipart Way. This is a philosophy of working underpinned by tools and techniques that inspires efficiency, flexibility and outstanding customer service in any process.

The company, which is based in Oxford in the UK, has a growing number of international sites supporting a wide range of blue chip clients. For more information visit: www.unipart.com.