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Contact: Pippa Mellors, Customer Engagement Manager
on 01302 731625 or mobile 07976 953957
Email: pippa.mellors@unipartrail.com

Siemens Rail Systems Logistics Contract renewed for 10 years with Unipart Rail

We are delighted to announce that Unipart Rail has been awarded the Siemens Rail Systems Logistics contract. This contract is for up to 10 years, starting from 1 July 2012 and replaces the current 10 year contract which terminated at the end of June.

Siemens is one of the UK's leading manufacturers and maintainers of rolling stock in the UK, with a fleet over 1,500 rail vehicles. Siemens has a long-term relationship with Unipart Rail, outsourcing the logistics activity of the maintenance element of their offering to the company. In June 2011 Siemens was announced preferred bidder for the Thameslink Rolling Stock Programme, and following contract closure this provides additional opportunity for Unipart Rail to expand its business.

Unipart Rail's knowledge of the UK Rail market, excellent operational performance and the existing relationship presented a compelling case to Siemens in a competitive tender situation.

Steve Scrimshaw, UK Managing Director for Siemens Rail Systems, commented,

“We are pleased to have engaged Unipart Rail for a further ten years to support the growth opportunities we see in the UK rolling stock market.

Both parties have worked closely over the last ten years and Unipart's expertise in warehousing, logistics and inventory management complement our strengths in train manufacture and maintenance. Both companies are committed to customer service, continuous improvement and mutually beneficial long term collaborative relationships.”

This is a key contract win for Unipart Rail that demonstrates the strength of the overall proposition in the new build market space.

John Clayton, Director, Unipart Group commented,

“We are delighted to have entered into a new contract with Siemens Rail Systems. Over the last 10 years we have built an excellent relationship throughout our teams demonstrating how working closely together can produce outstanding performance. We very much look forward to further building on the joint achievements in the years ahead.”

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Notes to editors:

Unipart Rail

Is the leading specialist provider of the supply chain services to train operators and railway infrastructure in the UK. Unipart Rail also has offices in Australia, China, Germany and Thailand and supplies materials and services internationally.

Dorman, the LED signalling innovators, and Dorman Varitext, manufacturers of Variable Messaging and Passenger Information Systems are also part of Unipart Rail.

With nearly 800 employees, Unipart Rail is a major partner to the rail industry and has extensive expertise in Infrastructure and Traction & Rolling Stock systems and products.

About Unipart Group

The Unipart Group employs more than 10,000 personnel worldwide and has an annual turnover of more than £1 billion. It is one of Europe's leading logistics companies and a widely-recognised pioneer in the field of Lean implementation.

Operating across a range of market sectors, including automotive, leisure, marine, manufacturing, mobile telecoms, rail, retail and technology, Unipart offers a breadth of services from third party logistics to expert consultancy.

All Unipart sites operate according to the Group's proprietary version of Lean known as The Unipart Way. This is a philosophy of working underpinned by tools and techniques that inspires efficiency, flexibility and outstanding customer service in any process.

Unipart also offers expert consultancy in implementing Lean principles and in supply chain management across a variety of industry sectors.

The Group's clients include Homebase, Sainsbury's, ASOS.com, Vodafone, 3, BSkyB, Jaguar Land Rover, and HMRC.